

ATTENTION: Local Government & School Division Buyers



17th Public Procurement Forum

"Building Procurement Fitness"

November 13 -17, 2005 ■ The Hotel Roanoke and Conference Center

Hosted by the Department of General Services, Division of Purchases & Supply

**Over 450 state and local buyers
attended last year's Forum**

**3 1/2 days of
Procurement Learning**

Plus

Supplier Expo

Only

\$249

**Over 90 Suppliers were
on hand at last year's
Expo**

Featured Events

- Mimi Donaldson, co-author of *Negotiating for Dummies*
- Bill Shobe, director of business and economic research, Weldon Cooper Center for Public Service, UVA
- Seth Greenberg, ACC basketball coach of the year, Virginia Tech
- Table Talk, round table discussions with procurement experts
- Over 40 Procurement Workshops

Procurement Topics

- Writing Specifications
- Negotiating Strategies
- Spend Management
- Professional Services Contracting
- New State Master Card

eVA Topics

- Reports
- Quick Quote
- Reverse Auction
- Advertising Bids Online
- GSA Technology Schedule

For more information or to register visit: <http://dps.dgs.virginia.gov/Forum2005/>